

## Sentry Canadian Bond Fund First Quarter 2019

### Market Overview

- The U.S. Federal Reserve (the “Fed”) pivoted abruptly on the direction of U.S. monetary policy in what became the defining action of the first quarter of 2019. In response to the financial market shocks in the fourth quarter of 2018, the Fed halted interest rate hikes indefinitely, averting a (potential) policy error. Furthermore, the Fed is ending earlier its balance sheet reduction, and has brought renewed focus on correcting for past inflation shortfalls. Markets responded with a risk rally that recaptured the highs of October 2018.
- Despite rallies in credit and equities during the quarter, government bond yields made substantial new lows as anticipated hikes in interest rates were repriced into interest rate cuts and recession fears emerged in response to weak growth data, primarily in Japan and Europe. The lack of room for policy support sparked concern as the European Central Bank postponed its plans to return interest rates to zero from negative territory.
- Prospects for interest rate cuts from the Bank of Canada took root in market pricing for the first time since 2016 amid lingering risks of renewed trade tensions and concerns of a global economic slowdown, to which Canada would not be immune.
- Chinese stimulus progressed in measured fashion at the March meeting of the country’s National Party Congress where tax cuts and fiscal spending were announced, while further Chinese tariffs were postponed by the Trump administration and meaningful negotiations appear to be progressing. Such outcomes helped ease concerns about a potential hard landing of the Chinese economy that would exacerbate a global economic downturn.

### Performance Summary

- Over the first quarter of 2019, Sentry Canadian Bond Fund Class F (the “Fund”) returned 4.0% while its benchmark, the FTSE Canada Universe Bond Index, was up 3.9% over the same period.
- The total return of the Fund’s portfolio during the quarter was primarily driven by a significant decline in Canadian interest rates, with further gains coming from a narrowing of Canadian government and corporate credit spreads.

- Relative to the benchmark, corporate credit exposure was the most significant contributor to the Fund's performance, while government credit exposure was the main detractor.
- An overweight exposure to corporate credit was accretive for the Fund's active return as spreads in this sector narrowed about 18 basis points (bps) during the reporting period, supported by wide spread levels at the start of the quarter and subsequent Fed actions.
- An underweight position in government credit reduced the Fund's active return as spreads tightened in this sector by 10-14 bps across the curve over the quarter.

### **Portfolio Activity and Positioning**

- Portfolio duration is in line with the benchmark, featuring an overweight position in Canadian bonds maturing in seven to 10 years and an underweight position in the 20-year portion of the yield curve.
- In the spread product domain, we are overweight in corporate and provincial credit, and underweight in Canadian government agency debt.
- During the first quarter, we added to our yield curve steepening exposure by selling duration-equivalent quantities of 30-year bonds in favour of 10-year bonds. Our concern was that evidence of economic slowdown domestically and abroad would accumulate and drive the market toward expectations of interest rate cuts from the Bank of Canada.
- In addition, we reduced our underweight position in government credit and increased the weight of corporate credit as the idling of policy interest rates among major central banks provided a more supportive environment for credit spreads in the absence of substantial further deterioration in the global economic outlook.

### **Outlook**

- During the quarter, the powerful rally in government bond prices briefly pushed long-term bond yields below short-term bond yields – a so-called inversion of the yield curve. This development was attributable to Fed policy changes and soft economic data. This extreme circumstance has prompted comparisons of global bond markets to Japan, particularly in the

case of low-growth Europe. Over the near term, however, we believe lower yields should serve as a stabilizing force for growth rather than a precipitator of a deflationary contraction.

- Given the near zero interest rate starting point, policy-makers and politicians are promoting fiscal tools to counter future downturns. We anticipate low interest rates and low growth to persist, resulting in lower returns across many asset classes.
- The rise of populism, far from fading away, is becoming the norm globally. Populist policies tend to be protectionist, rely on increased fiscal spending and lean on currency markets as an element of national competitiveness. This trend is disruptive to markets in the short term, but the long-term effects may defy historical norms. While populist policies have typically resulted in meaningfully higher inflation in the past, secular disinflationary forces currently in play – including demographic trends, technological change and record-high negative yielding debt – may challenge that narrative.

| <b>Class F returns (in %) as at March 31, 2019</b> | <b>Year-to-date</b> | <b>1 year</b> | <b>3 year</b> | <b>5 year</b> | <b>Since inception (8/31/2012)</b> |
|--|---------------------|---------------|---------------|---------------|------------------------------------|
| Sentry Canadian Bond Fund                          | 4.0                 | 4.5           | 3.6           | 3.4           | 3.5                                |

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