

AS AT SEPTEMBER 30, 2020

## FUND OVERVIEW

Sentry Canadian Income Fund aims to provide consistent monthly income and capital appreciation by investing primarily in a diversified portfolio of Canadian securities including equities, fixed-income instruments, real estate investment trusts (REITs) and income trusts.

## FUND DETAILS

Inception date	July 2005
Total net assets (\$CAD) As at 2020-09-30	\$2.3 billion
NAVPS	\$21.4205
MER (%) As at 2020-03-31	1.24
Management fee (%)	0.95
Asset class	Canadian Equity
Currency	CAD
Minimum investment	\$500 initial / \$25 additional
Distribution frequency	Monthly
Last distribution	\$0.0810

## Risk rating<sup>2</sup>

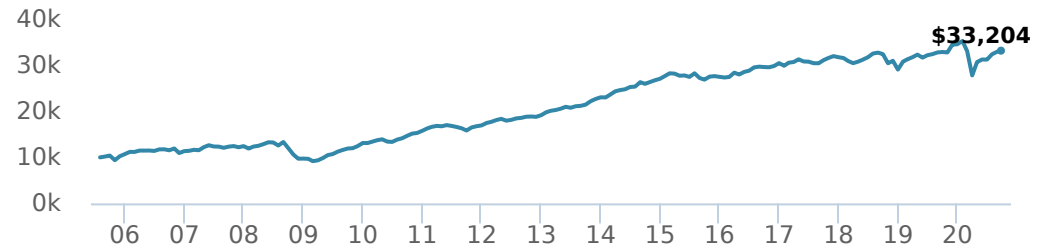


## FUND CODES

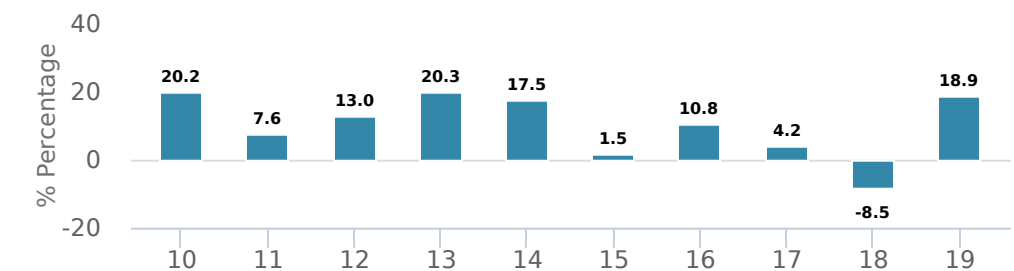
F	54217
A	50217
B	DSC 51217 LL 52217
E	16074
EF	15074
I	NL 55217
O	18074
P	58217

## PERFORMANCE<sup>1</sup>

### Growth of \$10,000 (since inception date)



### Calendar year performance



### Average annual compound returns

YTD	1 Mo	3 Mo	6 Mo	1 Y	3 Y	5 Y	10 Y	Inception*
-4.1%	0.7%	6.2%	19.3%	0.9%	2.2%	4.3%	8.5%	8.2%

\*Since inception date

## DISTRIBUTION HISTORY<sup>3</sup>

Payable date	Total	Payable date	Total
2020-09-25	0.0810	2020-04-24	0.0810
2020-08-28	0.0810	2020-03-20	0.0810
2020-07-24	0.0810	2020-02-21	0.0810
2020-06-26	0.0810	2020-01-24	0.0810
2020-05-22	0.0810	2019-12-13	0.0810

## CI PREFERRED PRICING<sup>4</sup>

Investment amount	Combined fee reduction
\$100,000 - \$250,000	0.03%
\$250,000 - \$500,000	0.05%
\$500,000 - \$1,000,000	0.08%
\$1,000,000 - \$2,500,000	0.13%
\$2,500,000 - \$5,000,000	0.18%
\$5,000,000 and above	0.20%

## MANAGEMENT TEAM



Sentry Investment Management offers expertise across a multitude of asset classes including equities, fixed income and real assets. Each member of the team shares a disciplined investment philosophy and a common goal: to deliver superior risk-adjusted returns measured over a period of years, not quarters or months. Sentry Investment Management is a division of CI Investments Inc., a subsidiary of CI Financial Corp.



Aubrey Hearn



Bryan Brown



Jack Hall

AS AT SEPTEMBER 30, 2020

PORTFOLIO ALLOCATIONS<sup>5</sup>

Asset allocation	(%)	Sector allocation	(%)	Geographic allocation	(%)
Canadian Equity	51.90%	Financial Services	31.36%	Canada	51.57%
US Equity	41.45%	Technology	19.33%	United States	41.52%
Income Trust Units	6.94%	Industrial Services	15.11%	Bermuda	6.94%
Other	-0.03%	Consumer Services	14.98%	Other	-0.03%
Cash and Equivalents	-0.26%	Healthcare	7.67%		
		Consumer Goods	4.48%		
		Industrial Goods	2.96%		
		Utilities	2.61%		
		Real Estate	1.79%		
		Other	-0.29%		

## TOP HOLDINGS

	Sector	(%)
1. Brookfield Asset Management Inc Cl A	Diversified Financial Services	4.26%
2. Alphabet Inc Cl C	Information Technology	3.84%
3. Canadian Pacific Railway Ltd	Transportation	3.74%
4. Microsoft Corp	Computer Electronics	3.32%
5. Cigna Corp	Insurance	3.15%
6. Intact Financial Corp	Insurance	3.12%
7. Visa Inc Cl A	Specialty Finance	3.00%
8. Element Financial Corp	Diversified Financial Services	2.92%
9. Sun Life Financial Inc	Diversified Financial Services	2.91%
10. Royal Bank of Canada	Banking	2.89%
11. Amazon.com Inc	Retail	2.85%
12. National Bank of Canada	Banking	2.84%
13. Thomson Reuters Corp	Media	2.69%
14. Waste Connections Inc	Diversified Industrial Services	2.64%
15. Brookfield Renewable Partners LP - Units	Diversified Utilities	2.61%

Over 35,000 financial advisors have chosen CI Investments as a partner. We believe that Canadians have the best opportunity for investments success by using the services of a professional financial advisor. [Learn more at ci.com](https://www.ci.com).

<sup>1</sup> Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns net of fees and expenses payable by the fund (except for figures of one year or less, which are simple total returns) including changes in security value and reinvestment of all dividends/distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently, and past performance may not be repeated.

<sup>2</sup> The risk level of a fund has been determined in accordance with a standardized risk classification methodology in National Instrument 81-102, that is based on the fund's historical volatility as measured by the 10-year standard deviation of the fund's returns. Where a fund has offered securities to the public for less than 10 years, the standardized methodology requires that the standard deviation of a reference mutual fund or index that reasonably approximates the fund's standard deviation be used to determine the fund's risk rating. Please note that historical performance may not be indicative of future returns and a fund's historical volatility may not be indicative of future volatility.

<sup>3</sup> Please refer to the fund's simplified prospectus for distribution information.

<sup>4</sup> CI Preferred Pricing fee reductions apply to management and administration fees and start at \$100,000.

<sup>5</sup> Portfolio allocations will fluctuate over the life of the mutual fund as the portfolio holdings and market value of each security changes. The portfolio manager(s) may change the portfolio allocations in some or all of the sectors.

The contents are not to be used or construed as investment advice or as an endorsement or recommendation of any entity of security discussed.

Certain statements contained in this communication are based in whole or in part on information provided by third parties and CI has taken reasonable steps to ensure their accuracy.

The rates of return are used only to illustrate the effects of the compound growth rate and are not intended to reflect future values or returns on investment in an investment fund.

The "Growth of \$10,000" chart shows the final value of a hypothetical \$10,000 investment in securities in this class of the fund as at the end of the investment period indicated and is not intended to reflect future values or returns on investment in such securities.

Management Expense Ratio ("MER") represents the trailing 12-month management expense ratio, which reflects the cost of running the fund, inclusive of applicable taxes including HST, GST and QST (excluding commissions and other portfolio transaction costs) as a percentage of daily average net asset value the period, including the fund's proportionate share of any underlying fund(s) expenses, if applicable. The MER is reported in each fund's Management Report of Fund Performance ("MRFP"). MRFPs can be found within the Documents tab on ci.com.

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